



# INTERNATIONAL EGG AND POULTRY REVIEW

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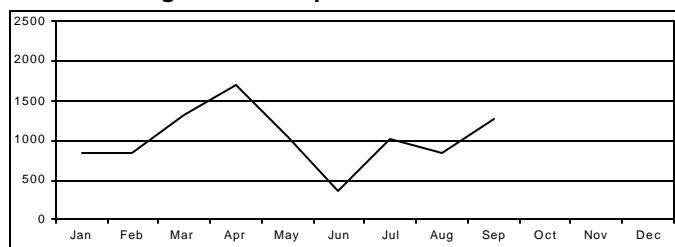
## USDA Accepts Bids Under Export Enhancement Program

Richard Fritz, general sales manager for the U.S. Department of Agriculture's Foreign Agricultural Service, announced in mid November that the Commodity Credit Corporation had accepted bids from exporters under the Export Enhancement Program (EEP) for frozen poultry to Middle East Countries.

American Manufacturing & Marketing Assn. was awarded 45 metric tons for delivery Nov. 16 - May 15, 2000 and U.S. Gulf Coast Trading Company was awarded 400 metric tons for delivery Nov. 17 - May 16, 2000. The bonus was \$650 per MT. The remaining EEP balance to Middle East Countries is 19,365 MT.

Source: USDA/Foreign Agricultural Service

### Frozen Leg Quarters Exported from the U.S. to China



Source: Department of Commerce, Bureau of the Census

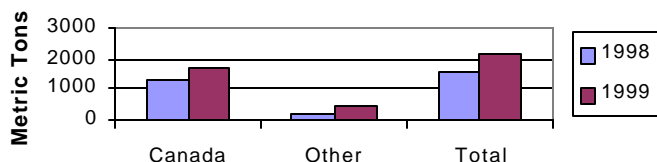
### U.S. Imports of Egg and Egg Products

From January 1998 through September 1998, the U.S. imported 81 metric tons of dried eggs, almost exclusively from Canada. Although the volume imported for the same period in 1999 was unchanged at 81 metric tons, the value dropped 69 percent, from \$840 million to \$261 million.

During the same period, imports of other egg products increased from 1,526mt to 2,170mt. The value of those imports increased 6 percent, from \$2,030 million to \$2,516 million. Most product came from Canada (86 percent in 1998 and 80 percent in 1999), with smaller volumes from Thailand, Taiwan, Japan and the EU.

Source: U.S. Department of Commerce, Bureau of the Census

### Volume of U.S. Imports of Other Egg Products



## EU Trade Talks

The EU and Mexico concluded talks on 24 November toward a bilateral free trade accord. EU exports to Mexico totaled US \$11.7 billion in 1998; Mexican exports to the EU totaled US\$3.9 billion for the same period. Mexico hopes the accord will help decrease its dependence on the U.S. for its export market. The EU hopes the deal will give greater access to the Canadian and U.S. markets.

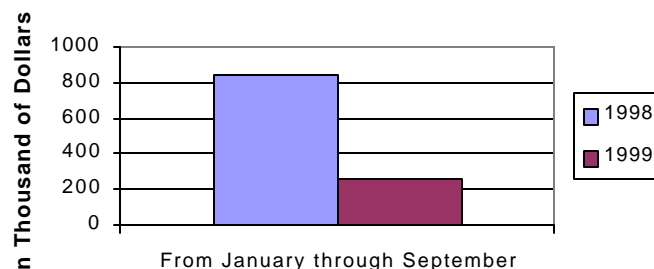
The EU and the Southern Cone Common Market (Mercosur, comprised of Argentina, Brazil, Uruguay, and Paraguay) launched trade talks toward a free trade agreement. The EU and associate Mercosur member Chile will pursue parallel trade talks. The EU, Mercosur, and Chile hope to conclude an accord establishing the world's largest free trade zone by 2003. The 24 November talks in Brussels were to focus on non-tariff barriers to trade.

## Cairns Group Expands Membership

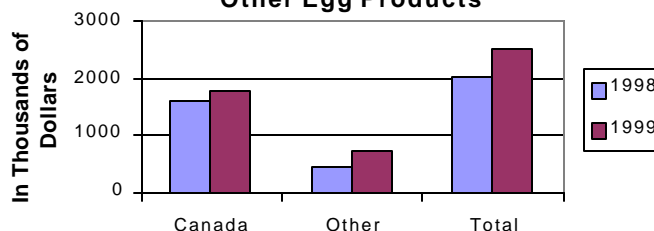
The Cairns Group of agricultural exporting nations on 30 November agreed to expand its membership to include Bolivia, Costa Rica, and Guatemala. The grouping now accounts for one third of world agricultural exports. Members include Argentina, Australia, Brazil, Canada, Chile, Colombia, Fiji, Indonesia, Malaysia, New Zealand, Paraguay, Philippines, South Africa, Thailand and Uruguay.

Source: Bridges Weekly Trade News Digest

### U.S. Imports of Dried Eggs



### Value of U.S. Imports of Other Egg Products



**Inspected Egg Products-U.S. & Canada Export/Import Trade****U.S. Exports to Canada, in Pounds (000) (Preliminary)**

Week Ending	December 04, 1999		Year-To-Date	
Type	1999	1998 /1	1999	1998
Liquid	229	249	12,477	13,967
Frozen	0	0	6	50
Dried	35	0	644	708
Total	264	249	13,127	14,725

**U.S. Imports From Canada, in Pounds (000) (Preliminary)**

Week Ending	December 04, 1999		Year-To-Date	
Type	1999	1998 /1	1999	1998
Liquid	121	28	4,359	3,781
Frozen	10	0	585	198
Dried	100	0	310	235
Total	231	28	5,254	4,214

**Inspected Shell Eggs****U.S Exports To Canada, In 30-Dozen Cases (Preliminary)**

Week Ending	December 04, 1999		Year-To-Date	
Type	1999	1998 /1	1999	1998
Jumbo	45	0	1,358	1,399
Extra Large	139	1,875	40,702	34,942
Large	3,185	4,512	144,953	125,602
Medium	1,688	2,894	49,576	62,156
Ungraded	9,930	9,630	602,343	350,772
Misc	0	69	11,622	9,117
Total	14,987	18,980	850,554	583,988

/1 Comparable Week, to-date figures may not total due to rounding.

Source: USDA/AMS Poultry Programs, Market News Branch in cooperation with Agriculture Canada, Poultry Development Division.

**LIVE POULTRY SLTRD UNDER INSPECTION** W/E 04-DEC-99 (PRELIMINARY)**U.S. FOWL SLAUGHTERED DOMESTICALLY**

	LIGHT	HEAVY	TOTAL
	THOUSANDS		
HEAD	2,090	1,439	3,529
LAST WEEK	1,364	846	2,210
SAME WEEK YR AGO	2,191	1,297	3,488
TO-DATE/1999	98,719	67,746	166,465
TO-DATE/1998	96,427	60,400	156,827

**U.S. FOWL SLAUGHTERED IN CANADA**

	LIGHT	HEAVY	TOTAL
	THOUSANDS		
HEAD	419	8	427
LAST WEEK	332	7	339
SAME WEEK YR AGO	182	16	198
TO-DATE/1999	21,828	264	22,092
TO-DATE/1998	23,645	338	23,983

SOURCE: AGRICULTURE CANADA, POULTRY DEVELOPMENT DIVISION

**TOTAL U.S. FOWL SLAUGHTERED IN THE U.S. AND CANADA**

	LIGHT	HEAVY	TOTAL
	THOUSANDS		
HEAD	2,509	1,447	3,956
LAST WEEK	1,696	853	2,549
SAME WEEK YR AGO	2,373	1,313	3,686
TO-DATE/1999	120,547	68,010	188,557
TO-DATE/1998	120,072	60,738	180,810

**CENTRAL REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 10-DEC-99

**CHICKEN PRICES**

	-----FROZEN-----		-----FRESH-----	
	FOB DOCK	DELIVERED	FOB DOCK	DELIVERED
FAT				
CONTENT				
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

0 pounds, this includes 0 pounds for export shipment.

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS				
RANGE	18.00-20.00	18.00	12.25-15.00	-
WTD AVERAGE	19.00	18.00	13.63	
326,400 pounds, this includes 81,600 pounds for export shipment.				
15-20%				
RANGE	15.00-17.00	16.75-19.00	11.00-13.50	13.00
WTD AVERAGE	15.50	18.06	11.43	13.00
890,200 pounds, this includes 571,200 pounds for export shipment.				
20% OR MORE				
RANGE	-	-	12.00	-
WTD AVERAGE			12.00	

40,800 pounds, this includes 0 pounds for export shipment.

\* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**EASTERN REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 10-DEC-99

**CHICKEN PRICES**

	-----FROZEN-----		-----FRESH-----	
	FOB DOCK	DELIVERED	FOB DOCK	DELIVERED
FAT				
CONTENT				
15% OR LESS				
RANGE	16.00-18.00	-	17.00	-
WTD AVERAGE	16.56		17.00	

990,000 pounds, this includes 320,000 pounds for export shipment.

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS				
RANGE	-	-	-	16.00-17.00
WTD AVERAGE				16.48
500,000 pounds, this includes 0 pounds for export shipment.				
15-20%				
RANGE	14.50-18.00	-	15.00	13.00-14.00
WTD AVERAGE	17.02		15.00	13.65
1,874,000 pounds, this includes 894,000 pounds for export shipment.				
20% OR MORE				
RANGE	-	-	13.50	-
WTD AVERAGE			13.50	

160,000 pounds, this includes 0 pounds for export shipment.

\* INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**

FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS  
DECEMBER 10, 1999

Trade sentiment fully steady to instances weak on tom drums, necks and full-cut wings about steady, hen and tom 2-joint wings steady to instances weak. Export inquiry slowed on 2-joint wings due to the unwillingness of some buyers to take a chance that any purchases made now will arrive in Asia in time for the Chinese New Year resulting in more abundant inventories. Some sellers also noting a slower buyer interest on tom drums causing some spot weakness. Hearts (1 load) 25 cents delivered. For export: hen necks (1 load) 19, tom defatted gizzards (2 containers) 91 cents delivered.

**FRIDAY, DECEMBER 10, 1999****EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)
DRUMSTICKS, TOMS	29.50		29.50	40	29.02	840
WINGS FULL-CUT - TOMS		W	25.00	156	25.00	156
WINGS, V-TYPE, TOM		W	25.00	416	25.27	572
TAILS	14.00-14.50		14.23	224	13.21	328
MECHANICALLY SEPARATED 4/	23.00		23.00	40	20.13	1,444
THIGH MEAT - FROZEN	72.00-74.00		72.40	200	70.41	1,248

**THURSDAY, DECEMBER 09, 1999****EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS	29.00		29.00	600
WINGS FULL-CUT - TOMS		W	25.00	156
WINGS, V-TYPE, TOM		W	25.00	416
TAILS	11.00		11.00	104
MECHANICALLY SEPARATED 4/		W	19.83	144
THIGH MEAT - FROZEN	73.00-73.25		73.08	126

**WEDNESDAY, DECEMBER 08, 1999****EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS		T	29.00	200
WINGS FULL-CUT - TOMS	25.00		25.00	156
WINGS, V-TYPE, TOM	23.00-27.00		25.00	416
TAILS		W	14.00	40
MECHANICALLY SEPARATED 4/	19.00-22.00		19.83	144
THIGH MEAT - FROZEN	70.00-74.00		72.03	122

**TUESDAY, DECEMBER 07, 1999****EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS	29.00		29.00	200
WINGS FULL-CUT - TOMS				
WINGS, V-TYPE, TOM	26.00		26.00	156
TAILS		W	14.00	40
MECHANICALLY SEPARATED 4/	20.75		20.75	120
THIGH MEAT - FROZEN		M	69.25	800

**MONDAY, DECEMBER 06, 1999****EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS		F	28.50	160
WINGS FULL-CUT - TOMS				
WINGS, V-TYPE, TOM		W	29.25	208
TAILS		W	14.00	40
MECHANICALLY SEPARATED 4/	19.00-21.00		20.00	1,140
THIGH MEAT - FROZEN	67.00-75.00		69.25	800

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY 2/  
Product contains 15-20% fat with skin added.

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